

Annual Report

2021



MERCY'S GATE
Rescuing from Crisis. Restoring Hope. | est. 1982

Message from the Director

Dear Ministry Partners,

The parable of the Good Samaritan is one of Jesus' most well-known lessons to his followers. It speaks of mercy, caring, and going out of our way to support those in need, even those who may not be in our immediate sphere. At its core, this story calls Christians to live generously, in a way that puts the needs of others above our own.

This is spoken of more explicitly in Paul's letter to the Philippians, "Do nothing from selfish ambition or conceit but in humility count others more significant than yourselves," (Philippians 2:3). As we seek to impact the kingdom, this is how it is done: through humility and sacrificial love. That is how we live generously.

In 2021, our neighbors benefitted from the 150+ volunteers, 50 church partners, hundreds of individual donors, and strategic community partners who all lived generously to love and serve the community. Mercy's Gate and its committed staff is on a mission to bring Christ amidst the crisis for our neighbors in need.



Thank you to all who generously partnered with Mercy's Gate in meeting the needs of over 28,000 neighbors in 2021. Through this generosity, Mercy's Gate is able to live out our mission: to offer relief, the hope of the gospel, and vision for restoration for those in crisis.

For the Kingdom,

A handwritten signature in black ink that reads "Jason Dilger".

JASON DILGER
Executive Director



One Neighbor Says...

"I was blown away with the help I was given, but more than that, it was given with such caring and compassion that my heart lifted incredibly. // The people that work at Mercy's Gate are always so wonderful. I have nothing but good things to say about them. // The place never passed judgment on me. I was welcomed from the beginning to the very end. Everyone was so kind and made sure that I was okay. As a single mother, it's hard to have a strong support system; that place gave me hope, food for my son, and helped with my rent. // Because the love of Jesus shines in every volunteer there!"

Community Impact

Housing –

People Impacted: **1,131**

Utilities –

People Impacted: **1,337**

Medical –

People Impacted: **1,214**

Clothing –

People Impacted: **1,731**

Transportation –

People Impacted: **2,367**

Food Pantry –

People Impacted: **15,030**

Volunteer Income

Tax Assistance (VITA) –

People Impacted: **1,691**

Thanksgiving Meal Baskets –

People Impacted: **1,898**

Backpack Bash –

People Impacted: **371**

Bibles, Coats, and Child Kits –

People Impacted: **1,207**

*Because of your generosity and partnership in 2021, Mercy's Gate was able to impact **28,132** people's lives in our community.*

Financial Statement

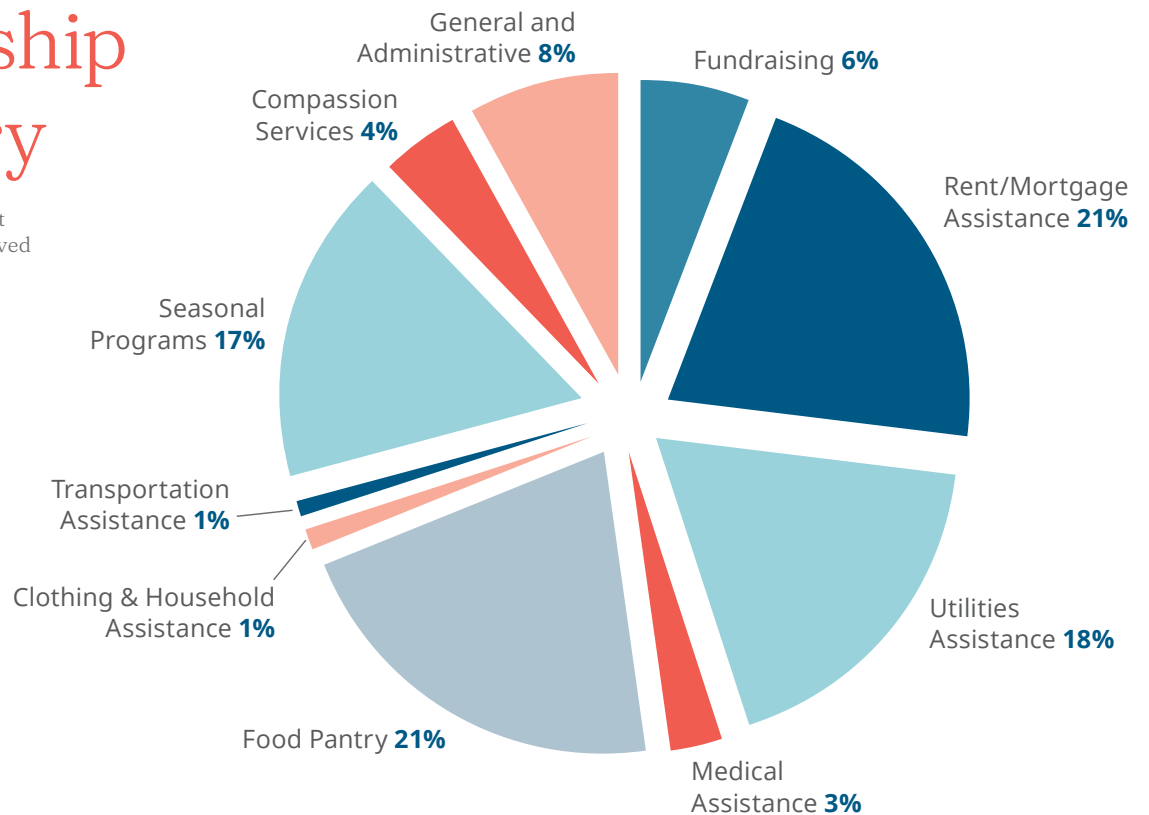
To see the full financial statement and Form 990, please visit mercygatecs.org/financials.

INCOME	
Businesses	\$22,012
Churches	\$282,000
Grants	\$373,437
Individuals	\$541,783
In-Kind Donations	\$747,491
Other Income	\$2,302
TOTAL INCOME	\$1,969,024

EXPENSES	
Programs	
Rent/Mortgage Assistance	\$365,949
Utilities Assistance	\$313,158
Medical Assistance	\$43,479
Food Pantry	\$362,076
Clothing & Household Assistance	\$22,629
Transportation Assistance	\$17,477
Seasonal Programs	\$283,973
Compassion Services	\$59,426
General and Administrative	\$132,451
Fundraising	\$103,581
TOTAL EXPENSES	\$1,704,199
NET INCOME	\$264,825

Stewardship Summary

In 2021, 86.1% of spending went directly to Program, which served our Neighbors in crisis.



For people in crisis, we offer relief, the hope of the Gospel, and vision for restoration.

WE'RE ON A MISSION

As we look back at how we provided services for over 28,000 individuals this past year, it is important to consider what our Neighbors had to say about Mercy's Gate in 2021. Specifically, let's see how our Neighbors felt Mercy's Gate carried out our mission statement: For those in crisis, we offer relief, the hope of the Gospel, and vision for restoration.

Let us take some time to break the mission statement down and examine statistics from a survey conducted by an independent research firm, Puffin Strategies, LLC, that was completed by our Neighbors who visited Mercy's Gate in 2021 and see how we did.

RELIEF

When asked if Mercy's Gate met their "immediate needs," **97%** of Neighbors agreed that Mercy's Gate had met their immediate needs through Direct Services and **99%** of the Neighbors agreed that Mercy's Gate had blessed them abundantly with food. We provided help when it was desperately needed.

MISSION STATEMENT

For those in crisis, we offer relief, the hope of the Gospel, and vision for restoration.

VISION STATEMENT

People flourish, walk with Christ, are rooted in a local church, and the community thrives.

THE HOPE OF THE GOSPEL

When asked if Mercy's Gate effectively provided "spiritual encouragement and prayer," **96%** of Neighbors agreed that Mercy's Gate had encouraged them spiritually, explaining that prayer was greatly needed and that Mercy's Gate staff and volunteers invited them to visit one of our church partners.

VISION FOR RESTORATION

When asked if Mercy's Gate provided future direction and resources, **88%** of Neighbors agreed.

We want to love our Neighbors in El Paso County well, and it is encouraging to be affirmed in doing that. At the same time, it is helpful to see the areas where we can grow and serve our community better. Looking forward, we hope to find more effective ways to provide referrals and give direction to our Neighbors to generate lasting change.

We are grateful to you, all who are a part of Mercy's Gate, for allowing us to do this and share God's love with those in crisis. Thank you.

CORE VALUES

- Christ-centered:** We follow Jesus' leading and seek to share His love.
- Compassion:** We listen to understand, leading us to act in love.
- Teamwork:** We coordinate efforts as the hub to achieve a common goal.
- Stewardship:** We maximize money, time, and relationships to achieve and demonstrate results.
- Urgency:** We prioritize strategic decisions today for greater mission impact tomorrow.



Quotes from Neighbors

"To the volunteers of Mercy's Gate and to the donors who contribute, thank you for everything you do for everyone in our community! I know you've made it possible for me to survive and I appreciate you very much!"

"Very helpful, kind, considerate group of people. They listen to you; they will pray with you, if you want or need it, and they will help you with services they have or they will advise you if there are other services in the area. Truly wish there were more humans in the world like the people who work there!"



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